

**Agreement with the main creditor banks**

## **EROSKI REACHES AN AGREEMENT WITH THE BANKING SECTOR TO REFINANCE ITS DEBT**

- **Thanks to this agreement, the company will clear its financial horizon for the development of its business plan**
- **To this date, EROSKI has fulfilled all the commitments from the previous agreement, which will be in force until July this year, having reduced the debt with the financial institutions in 731 million Euros in 4 years time and in almost 1,800 million Euros since 2010**
- **In the new agreement, the financial debt is structured in two tranches calculated as per the Group's business plan**
- **EROSKI ends financial year 2018 with an *ebitda* of 250.7 million Euros and with an increase of 1.3% in sales in the Basque Country, Navarre, Galicia and the Balearic Islands**

**Elorrio, 6 March 2019.-** This afternoon [EROSKI](#) has reached a refinancing agreement with the banking institutions that represent more than 75% of the debt to be refinanced, which amounts to approximately 1,540 million Euros. The commitment reached will clear its financial horizon until 31 July 2024.

The President of EROSKI, Agustín Markaide, has considered this refinancing agreement as a very positive one because *"it shows the renewed trust of the financial institutions in the EROSKI project, trust that has been evident throughout the whole negotiating process"*. Markaide has reminded that *"EROSKI has fulfilled all the commitments from the previous agreement, which is actually in force and will be until 31 July, having reduced the debt with the financial institutions in 731 million Euros in the last 4 years and in almost 1,800 million Euros since 2010"*. Likewise, he has highlighted that *"thanks to this agreement, EROSKI will clear its financial horizon for the development of its business plan focused on expanding the 'with you' model, which is giving very good results in the Northern area where transformations have occurred until now and where we have strengthened our leadership, and on providing solutions that facilitate a healthier and more responsible food consumption assuming deep commitments towards that end"*.

EROSKI will extend this agreement to all other creditor financial institutions and hopes it will end the whole process in the coming months.

The agreement will allow EROSKI to attain a standard level of indebtedness at the end of the same with respect to the capacity of the company to generate a recurring positive *ebitda*, which has shown a solid stability in the last financial years.

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**EROSKI**

Corporate Communication Manager  
XURDANA FERNÁNDEZ

Phone: 946 211 214

[comunicacion@eroski.es](mailto:comunicacion@eroski.es)

**EROSKI - PRESS OFFICE  
CONSEJEROS DEL NORTE**

JOANA G. LANDAZABAL  
EDURNE IZQUIERDO

Phone: 944 158 642

[Online press area](#)



In particular, the restructuring agreement reached divides the debt of EROSKI in two tranches calculated as per the Group's business plan for a 5 year period. A repayable tranche, which amounts to approximately 1,000 million Euros, with a EURIBOR +2.5% interest rate. And a Bullet tranche, which amounts to approximately 540 million Euros, with a maximum 0.5% interest rate.

Likewise, it includes the maintenance of current operating lines amounting to approximately 372 million Euros which EROSKI has been using until now during its regular activity.

Similarly, the agreement includes company reorganization of commercial subsidiaries belonging to EROSKI Group by business units for optimizing results and resources.

The Financial Manager of EROSKI, José Ramón Anduaga, has emphasized the importance of the refinancing agreement and has expressed his belief that *"EROSKI will be able to fulfill the commitments made for the next years, as it has done until now, and to follow with its strategic plan"*. He has also reminded that *"EROSKI has reached this agreement after a year that ends with 250.7 million Euros of ebitda, 9 million Euros more than in the previous year, when the increase of 1.3% in sales in the areas of the Basque Country, Navarre, Galicia and the Balearic Islands that have a commercial network broadly transformed based on the 'with you' business model stands out"*.

Conversely, in comparison with the previous agreement, the commercialization of the cooperative is no longer considered under any circumstances. In the same way, the agreement does not include any obligation to make disinvestments.

### **About EROSKI**

EROSKI is the first distribution group of the cooperative type in Spain and a leading operator in the regions of Galicia, Basque Country, Navarre, Catalonia and the Balearic Islands. It has a commercial network of 1,651 stores, including supermarkets, hypermarkets and cash&carry, as well as petrol stations, optical shops, travel agencies and sports shops. It has more than 6 million Member-Customers and more than 33,000 cooperative members and workers.

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Corporate Communication Manager  
XURDANA FERNÁNDEZ

Phone: 946 211 214

[comunicacion@eroski.es](mailto:comunicacion@eroski.es)

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